



# Job Opportunities

Helping the world get where it needs to be.

IRU is the global industry association for road transport, driving the sustainable mobility of people and goods across the planet.

**Our rapidly evolving and dynamic organisation in Brussels is looking for a**

## Manager – EU Goods Transport

### **JOB SUMMARY:**

Enabling, coordinating and where requested leading, the Manager – EU Goods Transport will provide organisational and legislative support and will play a critical role in leading IRU's advocacy on EU goods transport issues. Working closely with the Senior Adviser – EU Goods Transport and the Director EU Advocacy - General Delegate, the Manager – EU Goods Transport will contribute to the shaping and implementation of IRU's EU policy and develop trust-based relationships with members, relevant public and private partners, government officials, politicians, industry representatives and other third-party stakeholders.

### **RESPONSIBILITIES:**

- Identify and analyse EU policy, market and legislative and non-legislative trends, develop IRU EU policy and strategy proposals including appropriate prioritisation.
- Develop proposals for effective implementation strategies and actions, enabling sustainable operations for goods transport operators, in line with the policy and positions of the Goods Transport Liaison Committee.
- Monitor and influence the EU legislative and policy environment.
- Attend events and meetings to represent the Goods Transport Liaison Committee in discussions with EU institutions, unions and other stakeholders.
- In conjunction with other functions, develop and build strong alliances with third party stakeholders.
- Support on advocacy matters by managing policy dossiers, including drafting position papers, press and social media messages and undertake advocacy on EU institutional level.
- Support preparation of meetings and management of the Goods Transport Liaison Committee and other related activities and events.

### **QUALIFICATIONS:**

- Master Level Degree
- Experience working in one of the European Institutions or a European level trade association
- English and two other European languages

### **COMPETENCIES AND SKILLS:**

- Proven ability to conduct, outreach and develop trust-based relationships with government officials, politicians including Members of the European Parliament, industry representatives and other third-party stakeholders
- Industry expertise in transport, mobility and customs with relevant customer knowledge

- Drive for results with well-developed negotiation and commercial skills
- Ability to develop trust-based relationships with members
- Strong analytical, problem solving and project management skills
- Influence & inspire internal & external stakeholders
- Emotional intelligence: self-awareness, empathy, managing self and other emotions
- Understand the sense of urgency & drive change
- Commitment to IRU
- Cross-functional collaboration to be successful in a matrix organisation
- Positive, agile and prepared to adapt to change with short notice; proven organisational skills
- Excellent interpersonal skills and ability to work effectively in a team
- Strong strategic thinking, independent working style and strong personal initiative