

11/2018

SENIOR MANAGER – IRU PROJECTS – BRUSSELS OFFICE

JOB SUMMARY:

The Senior Manager – IRU Projects will supervise all project management activities led by the IRU Projects team and manage the team members. In addition, the incumbent will be responsible for managing European Commission co-funded projects, taking the lead during project proposal submissions to ensure they are in line with IRU strategic priorities. IRU projects will act as an innovative research centre on the latest industry trends and services. The senior manager will ensure close collaboration with the Business lines of Advocacy, Academy, TIR and Advisory and act as a central voice.

RESPONSIBILITIES:

- Further evolve and deliver IRU Projects ASBL Strategy & Action Plan in close collaboration with the General Delegate of the Permanent Delegation to the EU and other relevant IRU bodies to ensure that the choice of priorities, projects and time are managed within the overall framework of IRU's global strategy
- The process of identification of potential projects where the decision making process should be in accordance with IRU strategic axis and activities. Advocacy, Market Intelligence and Business Development will be part of the decision making on the potential projects to pursue
- Key considerations will be: connect IRU with industry players network / contact and analyses are beneficial to advisory services, reinforce IRU brand and reputation in road transport community and increase the number of win-win opportunities for IRU Members through financed projects
- Lead and manage the project management team, providing guidance to all direct reports and setting clear priorities and objectives
- Ensure the daily functioning of IRU Projects by managing the overall budget for projects, identifying people talents, gaps and evaluating performance within the project management team
- Manage and supervise all project proposal submissions and funds entrusted by the EU commission
- Coordinate with the Business lines and keep all key stakeholders up to date with progress
- Close cooperation with the goods and passenger transport advocacy teams to ensure implementation of innovation at regulatory level
- Investigate possibilities for new co-funding sources for development of services, technologies, training and policies in all relevant fields

QUALIFICATIONS & EXPERIENCE:

- Master's Degree or equivalent and knowledge of the functioning of the European Union, preferably with reference to transport, logistics and customs
- 5 years' experience in the transport industry, association or corporate
- Solid track record in managing a small team is essential
- EU national

COMPETENCIES, SKILLS & BEHAVIOURS:

- Strong leadership and management skills
- Solid change management & project management skills
- Excellent communication skills as well as a confident and open manner
- Ability to influence and promote ideas and direction with both internal and external stakeholders
- Good social skills and a cross functional team player between business lines and delegations
- Strong strategic thinking, independent working style and strong personal initiative and passion
- Experience in multicultural environment
- Willing to be accountable and drive progress and change
- Proficient in English
- Other language is an asset, especially French and German
- Advanced MS Office skills (PowerPoint, Excel, Word, Access)
- Outlook

If you are interested in this exciting opportunity, please send your motivation letter in English to gabriela.dimitrova@theears.eu, indicating your interest and why you believe you are the right fit for the position. Your most recent CV would also be very much appreciated.