



# Job Opportunities

Helping the world get where it needs to be.

IRU is the global industry association for road transport, driving the sustainable mobility of people and goods across the planet.

**Our rapidly evolving and dynamic organisation in Beijing is looking for a**

## **External Affairs Manager – East and Southeast Asia**

### **JOB SUMMARY:**

Reporting to the Deputy Chief Representative of East and Southeast Asia, IRU, the business-savvy Manager will assist with the optimisation and expansion of the TIR system in the region; lead the facilitation of international road transport and multi-modal transport in the region, serve as the link among the key internal and external stakeholders.

### **RESPONSIBILITIES:**

- Monitor latest development of international road transport, customs, and logistics industries of the key countries in the region;
- Liaise with internal and external stakeholders and leverage resources to facilitate TIR optimization in the region;
- Work with related TIR guaranteeing associations and help resolve TIR related issues;
- Identify opportunities to further facilitate trade and transport in the region and beyond;
- Conduct field trips, research activities and surveys to understand the transport market situation, obstacles and development trend;
- Solicit support from governmental and non-governmental institutions to promote TIR system to China's neighbouring countries, especially in South East Asia;
- Develop and serve IRU members in the region;
- Maintain and develop IRU's relationships with governmental authorities, transport industry, business associations and other relevant private or public institutions in the region ;
- Work with IRU headquarters and other IRU delegations to establish and maintain strategic alliances with third parties, including governments, multilateral organizations and policy advisory bodies, to help develop IRU's influence in the region;
- Support other works if required by the line manager.

### **QUALIFICATIONS:**

- Integrity, strong sense of responsibility and team work spirit;
- Self-driven and business-savvy; always willing to take initiatives;
- Strong knowledge of international trade, logistics industry. Familiar with customs clearance would be a strong asset;
- Advanced university degree in Transport, Logistics, Economics, Law, Political Science, Business Administration or a related field;
- Strong communication and interpersonal skills with minimum 7 years' relevant experience involving interactions at high levels in a multinational environment or intergovernmental organisation;

- Ability to support an inclusive environment where diverse viewpoints are encouraged and valued;
- Mandarin mother tongue, excellent command of English is a must; other languages would be an asset;
- Willing to travel extensively domestically and internationally (at least 30 %)

If you are interested in applying for this position and have the necessary qualifications and experience, please send your application in both English and Chinese directly through our website on the job opportunity page before [15 September 2018](#).