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Panel "Globally Networked Customs" (Wednesday 16:30)

Keynote "Innovative Technologies Enabling Innovative Customs and Trade" (Thursday 11:00)

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ITC Organization team

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Welcome address by the World Customs Organization

Dear Conference Participants,

I am delighted to welcome you to the 2015 WCO IT Conference & Exhibition. We are moving again to the Americas region and, for the first time, to a Caribbean country. The WCO is honoured to be cohosting the 2015 IT Conference & Exhibition with the Customs and Excise Department of The Commonwealth of The Bahamas.

This year's IT Conference will focus on connecting stakeholders. This is one of the WCO's key missions and I would like to underline the importance of cooperation with numerous partners at different levels. After all, this long-standing WCO event, being held for the 14th time, is testimony to the need for and benefits of a strong partnership between Customs and the private sector.

Sustainable alliances with other stakeholders are imperative in addressing the numerous rising challenges facing us with respect to cross-border trade. On the one hand, regional integration has become a central topic on the WCO's agenda, as many Customs administrations have been urged to improve their border efficiency by in order to strengthen regional economic integration. We see the trend towards enhanced Customs cooperation at a regional level through improved automated transit procedures, data exchange and mutual recognition of Authorized Economic Operators, to name but a few initiatives.

On the other hand, Coordinated Border Management (CBM) has proved to be of critical importance for facilitating trade whilst ensuring compliance. This is why CBM has been chosen as the WCO's theme for 2015. Cooperation and coordination with other governmental

agencies and the private sector, at both national and international level, needs to be ensured in order to save time, resources and costs for trade. WCO Members have recently adopted the new CBM Compendium which is also an important contribution to effective implementation of the WTO Trade Facilitation Agreement.

Conference delegates will also have an opportunity to hear views on how emerging issues, opportunities and IT-related developments may affect Customs and border management in the future, especially given the growth in trade, including the tremendous surge in e-commerce.

Customs administrations around the world either publish trade statistics themselves or play a critical role in their compilation. One Conference session will therefore be dedicated to the importance of Customs records as a primary source of trade statistics data.

Finally, I would like to invite you to engage actively in the Conference discussions which we all eagerly await. In parallel with the Conference, the Exhibition will offer quality networking and marketing opportunities where you will be provided with first-hand information from suppliers and users on trends, technologies and solutions available on the international Customs and trade markets.

I look forward to seeing you there.

Kunio Mikuriya Secretary General



Welcome address by The Bahamas Customs and Excise Department

Dear Participants,

It is my great pleasure to welcome you to the 2015 WCO IT Conference & Exhibition in Freeport, on the beautiful island of Grand Bahama.

The Customs and Excise Department of The Commonwealth of The Bahamas is honoured to host this major WCO event. I look forward to three days of wide-ranging discussions on modernizing Customs and trade-related border functions to meet global competitive challenges in the 21st Century. I believe that this Conference will also provide a valuable opportunity to explore how governments and industry can work more closely to drive and contribute to economic competitiveness.

This Conference comes at an opportune time for my organization, as Bahamas Customs and Excise Department is currently engaged in a major Customs modernization programme, funded through an Inter-American Development Bank Ioan. While the programme covers every facet of Customs operations, at its heart is the implementation of a Bahamas regulatory Electronic Single Window.

Under the theme 'IT for an Inclusive Approach in Connecting Customs and Other Stakeholders in Inter- and Intra-Regional Trade', the Conference will showcase new application technologies and methodologies which can provide greater trade facilitation to commercial operators while also improving compliance levels and border controls. The implementation of ESW environments is becoming the international standard for coordinated border control management. As the theme of the Conference suggests, this approach provides a framework for significantly greater inter-agency cooperation at national, regional and international levels.

There is no doubt that the sophistication of the international trading environment means that regulatory agencies involved in the international movement of goods and people cannot continue to operate in process and data silos. Increased coordination and integration of business processes and information sharing must become the norm. To ensure this integrated regulatory approach gathers pace at national, regional and international levels, the development of "open" IT standards, such as the WCO Data Model, must continue to be expanded, enhanced and refined. The WCO IT Conference & Exhibition is a critical forum to address issues such as this. It provides a platform for the exchange of ideas and concepts on how we can use technology to tackle increasingly complex international movements of goods and people.

The Bahamas Customs and Excise Department looks forward to welcoming both local and international delegates to Freeport, Grand Bahama, and to the opportunity of sharing experiences on improving trade and traveller facilitation through innovation.

I hope you enjoy a pleasant and productive stay in Freeport and I look forward to seeing you at the 2015 WCO IT Conference & Exhibition.

Best wishes,

Charles Turner, Comptroller of Customs





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- · Netherlands Ministry of Defence
- · Barbados Customs & Excise Department
- · Royal Malaysian Customs Department

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Speakers



The Rt. Hon. Perry Gladstone Christie Prime Minister & Minister of Finance, Commonwealth of the Bahamas



The Hon. Dr. Michael Darville Minister for Grand Bahama, Commonwealth of the Bahamas



The Hon. Michael Halkitis Minister of State for Finance, Commonwealth of the Bahamas



Mr. Kunio Mikuriya Secretary General World Customs Organization



Mr. Charles TurnerComptroller, Bahamas Customs and Excise Department





Mr. Tyrone Sands Conference Chair Superintendent, Bahamas Custom and Excise Department



Mr. Dikko Inde Abdullahi Comptroller-General of Nigeria Customs Service and WCO Vice Chair West and Central African Region



Mr. James Canham Managing Director, Global Customs Industry Lead, Accenture



Mr. Jhon Fonseca Vice Minister, Ministry of Foreign Trade of Costa Rica



Mr. George Gobin Regional Manager for Bermuda, Cayman Islands, Bahamas, Belize Turks & Caicos and Jamaica, Microsoft



Mr. Paul A. Hilaire Permanent Secretary, Caribbean Customs Law Enforcement Council



Mr. Dato' Khazali Ahmad Director General of Royal Malaysian Customs Department / Vice Chair WCO Asia/Pacific Region



Mr. Don-Hyun Lee Vice Commissioner, Korea Customs Service



Mr. Ray McDonagh Head of Administration and Personnel, World Customs Organization



Mr. Umberto de Pretto Secretary General, International Road Transport Union

Facilitators & Moderators



Mr. Rachid BenjellounManaging Director for Trade
Facilitation,
Nathan Associates Inc.



Mr. John Bescec Director, Global Trade Compliance & Standards, Microsoft



Mr. Andreas Maurer Chief, International Statistics Section, World Trade Organization



Mr. Pascal MinvielleBusiness Development Director,
Webb Fontaine



Mr. Pascal OllivierDirector of Corporate
Development,
SOGET

Speakers

Panelists



Mr. Charles Armstrong Chief Information Officer, Department of Homeland Security U.S. Customs and Border Protection



Mr. Pablo Bonavia, Chief Technology Officer, Argentina's Federal Administration of Public Revenue



Mr. Pulak Chakrabarti President & Chief Executive Officer, Chakrabarti Management Consultancy Inc.



The Hon. Jay M. CohenChief Operating Officer
Decision Sciences International
Corporation



Mr. Ibrahima Nour Eddine DiagneChairperson, African Alliance for E-Commerce



Mr. Diego Daniel DiazExecutive Director,
Argentinean Chamber of Customs
e-seals (CaPeMa)



Mr. Kateshumbwa Dicksons Assistant Commissioner, Customs Audit Division, Uganda Revenue Authority



Mr. Colin Gabay
TRIPS Product Manager,
Techno Brain Limited



Mr. Brian GlancyDirector, Trade Facilitation, USAID
Southern Africa Trade Hub



Mr. Frank HeijmannHead of Trade Relations,
Customs Administration of the
Netherlands



Mr. Ronald JansenChief of Trade Statistics Branch,
United Nations Statistics Division



Mr. Jonathan Koh Senior Director, Trade Facilitation Centre of Excell ence, CrimsonLogic Pte Ltd



Ms. Christine MacqueenDirector, Corporate Affairs and Communications,
SICPA Management SA



Mr. Cheol Kyu Maeng Research Fellow, Korea Customs & Trade Development Institute



Mr. Kester Meijer
Director Operational Integrity
and Division Safety & Compliance
Monitoring Manager,
KLM



Mr. Dietmar Möllmann
Head of Unit "International
Coordination",
Central German Customs
Investigation Administration /
Chair of the EU Working Group
Customs Against Internet Crime



Mr. Xavier Cardenas Moncayo Director General, Ecuador National Customs Service



Mr. Ramesh Siva Lead e-Government Specialist, World Bank



Mr. Intikhab Shaik Group Executive, Business Systems, South African Revenue Service



Mr. Hideharu TanakaCounselor, International
Cooperation, Ministry of Finance,
Japan



Mr. Chris Thibedeau Vice President, A-T Solutions



Mr. Andre van der Post Senior Director Public Sector Industry Solutions Group, Oracle.



Mr. Luis Cesar Priego Valdez, Central Administrator for Customs Planning and Strategic Coordination, Tax Administration Service / General Administration for Customs, Mexico

Speakers

Moderator





Mr. Satya Prasad Sahu Commissioner IT, Central Board of Excise & Customs, Department of Revenue, Ministry of Finance



Mr. Christian Dellis Director, Export Services. United States Department of Agriculture's, Animal and Plant Health Inspection Service



Mr. Alexander Goulandris Chief Executive Officer, essDOCS



Mr. lan Hogg Manager, Trade Facilitation Centre of Excellence, CrimsonLogic Pte Ltd

Mr. David Nowell

Secretariat FAO



Ms. Valentina Mintah Chief Executive Officer, West Blue

Director, SEPIAeb Ltd.

and Border Protection



Mr. Markie Muryawan Chief of International Merchandise Trade Statistics Section, United **Nations**



Mr. Eamonn Sheehy Senior Advisor on IT, Bahamas Ministry of Finance Information to Knowledge Inc.

Agricultural Officer, International

Plant Protection Convention



Ms. Brenda Smith Assistant Commissioner, Office of

International Trade, U.S. Customs



Mr. Randy Rotchin President and Chief Executive Officer, 3CE



Ms. Milena Budimirovic Technical Officer, Compliance & Facilitation Directorate, World Customs Organization Moderator



Mr. Bryce Blegan Chief Executive Officer, Trusted Trade Alliance LLC Moderator



Mr. Anton Eccles Head of Solution Architecture, eTradex (Pty) Ltd., South Africa

Techtalk 2



Mr. Ryan Eickmeier Senior Director, Public Affairs, GS 1 Canada



Mr. Philippe Grosjean Chief Information Officer, International Road Transport Union



Ms. Andrea Hampton Senior Consultant, Economic Growth & Trade, Crown Agents



Mr. Toshihiko Miyasaka President and Chief Executive Officer, NACCS Center, Nippon Automated Cargo And Port Consolidated Systems, Inc.



Mr. Kenji Nagai Executive Manager, NTT DATA Corporation



Mr. Nicolás Eddie Pulgar Sampedro System Engineer / IT Manager, **Ecuador Custom Services**



Mr. Donald Tan Technical Attaché, Compliance & Facilitation Directorate, World Customs Organization



Ms. Nor Haziah Abd Wahab Head of International Affairs, Royal Malaysian Customs Department



Mr. Christophe Renard Marketing Services Director SICPA Security Solutions SA



Ms. Subrenna Higgs Deputy Director IT, Bahamas Customs and Excise Department Moderator



Ms. Louise Wiggett Chief Executive Officer, eTradex Pty Ltd Moderator



Mr. David Avsec Deputy Director, Postal Technology Center, Universal Postal Union

Techtalk 3



Mr. Duncan Cleary Technical Assistance Advisor, International Monetary Fund



Mr. Jaime González, Director of Information Technology, Chile National Customs Service



Mr. Steve Schwab Senior Vice President A-T Solutions Inc.



Mr. Samy Zayani Project Director, Webb Fontaine





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Electronic Commercial Movement Declaration System for Colon Free Zone Administration in Panama

Our Trade Solutions for Businesses

Electronic data transmission for Customs Clearance

TradeNet® and TradeXchange

Advanced Electronic Manifest Filing

US Automated Commercial Environment

US Automated Manifest System

Canada Advanced Commercial Information

Electronic Certificate of Origin

CrimsonLogic will be speaking in:

MAY **7** 2015

09:45 - 11:00 HRS

Round Table 2 - Emerging Issues for Customs and Border Management in handling growth of Inter- and Intra-Regional trade MAY 7 2015

14:30-18:00 HRS

TechTalk 1 - Data Model and Single Window

To learn more, please visit our booths (18 & 19)

CrimsonLogic is a trusted partner to governments worldwide. We have worked with governments across Asia, Middle East, North America, Latin America and Africa to find innovative and sustainable solutions to collaborate more seamlessly with their citizens and ecosystem.

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- 4,500 engineered systems customers
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- 2.2 million students supported annually



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WCO Technology Network



What is it?

The WCO Technology Network (TeN) is a web-based application that groups information on existing technologies used by Customs and other border agencies. The application also offers Customs and the private sector the possibility to communicate and collaborate on issues related to technology.

Benefits:

For Customs:

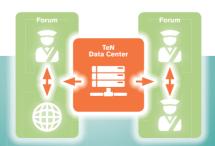
As the main user of this system, Customs can access TeN to search for information on the latest technology solutions and products available on the market. The dedicated forum allows Customs officers to discuss and exchange views on technology solutions and other matters related to their deployment and usage.

For companies:

The WCO TeN serves as a platform for companies to promote their products to Customs and border agencies and inform them of the latest innovations. The online forum also gives companies the opportunity to interact with users, answering questions or comments and helping them with any technical aspects.

Interested in knowing more?

Contact the WCO TeN team: technologynetwork@wcoomd.org http://ten.wcoomdpublications.org





Agenda

Tuesday, 5 May 2015

17:00 - 19:00 Registration

Location: Grand Ball Romm Foyer

19:00 - 20:30 **Welcome Reception**

Location: Grand Lucayan Crescent Pool Deck

Hosted by The Bahamas Customs and Excise Department



Wednesday, 6 May 2015

09:00 - 10:00 Registration

Location: Grand Ball Romm Foyer

10:00 - 10:45 Official Opening Ceremony

The Honorable Dr. Michael Darville, Minister for Grand Bahama, Commonwealth of The Bahamas

Mr. Charles Turner, Comptroller, Customs and Excise Department, The Bahamas Customs and Excise Department

Mr. Kunio Mikuriya, Secretary General, World Customs Organization (WCO)

The Rt. Hon. Perry Gladstone Christie, Prime Minister & Minister of Finance, Commonwealth of The Bahamas

- 10:45 11:30 VIP Exhibition Tour and Press Conference
- 10:45 11:30 Refreshment and contact break

Sponsored by: International Road Transport Union (IRU)



Mr. Charles Turner, Comptroller by Bahamas Customs and Excise Department

11:45 - 12:00 **Keynote Speech:**

Mr. Jhon Fonseca, Vice-Minister of Foreign Trade, Costa Rica

12.00 - 12.05 Address

Mr. Don-Hyun Lee, Vice Commissioner, Korea Customs Service

12:05 - 14:00 Networking lunch

Sponsored by: CrimsonLogic



Mr. Tyrone Sands, Superintendent, Customs and Excise Department, Bahamas Customs and Excise Department

14:20 - 15:45 Round Table 1: Connecting Stakeholders in Engineering Regional Integration Processes

Facilitator: Mr. John Bescec, Director, Global Trade Compliance & Standards, Microsoft - Member of the WCO Private Sector Consultative Group (PSCG)

- Mr. Kunio Mikuriya, Secretary General, WCO
- Mr. Luis Cesar Priego Valdez, Central Administrator for Customs Planning and Strategic Coordination, Tax Administration Service / General Administration for Customs, Mexico
- The Honorable Jay M. Cohen, Rear Admiral, U.S. Navy (Ret) and Chief Operating Officer of Decision Sciences International Corporation
- Mr. Intikhab Shaik, Group Executive, Business Systems, South African Revenue Service (SARS)

15:45 - 16:15 Refreshment and contact break

Sponsored by: Chakrabarti Management Consultancy, Inc. (CMCI)



CrimsonLogic

16:15 - 16:30 **Keynote speech**

Mr. Paul A. Hilaire, Permanent Secretary, Caribbean Customs Law Enforcement Council (CCLEC)

16:30 - 17:30 Panel 1: Globally Networked Customs: Progressing Utility Blocks towards cross-border connectivity

Moderator: Mr. Pascal Ollivier, Director of Corporate Development, SOGET

- Mr. Ramesh Siva, Lead e-Government Specialist, World Bank
- Mr. John Bescec, Director, Global Trade Compliance & Standards, Microsoft Member of the WCO Private Sector Consultative Group (PSCG)
- Mr. Pablo Bonavia, Federal Administration of Public Revenue (AFIP), Argentina
- Mr. Pulak Chakrabarti, President & Chief Executive Officer, Chakrabarti Management Consultancy, Inc. (CMCI)

19:30 - 22:30 Conference dinner

Venue: Grand Lucayan, Grand Lawn

Hosted by The Bahamas Customs and Excise Department



<u>Agenda</u>

Thursday, 7 May 2015

08:45 - 09:30 Reaistration

Location: Grand Ball Room Foyer

09:30 - 09:45 Keynote speech: Enabling Collaboration through Technology: The Next Generation Customs Agency

Mr. James Canham, Managing Director, Global Customs Industry Lead, Accenture

09.45 - 11:00 Round Table 2: Emerging Issues for Customs and Border Management in handling growth of Inter- and Intra-Regional trade

Moderator: Mr. Rachid Benjelloun, Managing Director for Trade Facilitation, Nathan Associates Inc.

- Mr. Dietmar Möllmann, Head of Unit "International Coordination", Central German Customs Investigation Administration / Chair of the EU Working Group Customs Against Internet Crime
- Mr. Ibrahima Diagne, Chair Person, African Alliance for E Commerce
- Ms. Christine Macqueen, Director Corporate Affairs and Communications, SICPA Management SA
- Mr. Jonathan Koh, Senior Director, Trade Facilitation Centre of Excellence, CrimsonLogic Pte Ltd, Singapore

11:00 - 11:15 **Keynote speech:**

Mr. George Gobin, Regional Manager for Bermuda, Cayman Islands, Bahamas, Belize Turks & Caicos and Jamaica, Microsoft

11.15 - 11.45 Refreshment and contact break

Sponsored by: Argentinean Chamber of Customs e-seals (CaPeMa)

CAPEMA

11:45 - 12:00 **Keynote speech:**

Mr. Dikko Inde Abdullahi, Comptroller-General of Nigeria Customs Service and Vice Chair WCO West and Central African Region

12:00 - 13:00 Panel 2: Benefits of Customs Statistics and Other Trade Data Exchange

Moderator: Mr. Andreas Maurer, Chief of International Trade Statistics Section, World Trade Organization (WTO)

- Mr. Chris Thibedeau, Vice President, A-T Solutions
- Mr. Ronald Jansen, Chief of Trade Statistics Branch, United Nations Statistics Division
- Mr. Cheol Kyu Maeng, Research Fellow, Korea Customs & Trade Development Institute
- Mr. Frank Heijmann, Head of Trade Relations, Customs Administration of the Netherlands

13:00 - 14:30 Buffet lunch

Sponsored by: A-T Solutions





<u>Agenda</u>

14:30 - 18:00	TochTalke	(Continuous	refreshments)
14:30 - 10:00	rechiaiks	Continuous	retreshments)

Sponsored by: A-T Solutions

14:30 - 18:00	TechTalks (Continuous refreshments)		
14:30 - 18:00	TechTalk 1 Room A (English/Spanish) Electronic Single Window Implementation & the WCO Data Model	TechTalk 2 Room B (English) IT Support for TFA implementation	TechTalk 3 Room C (English/French) Analytics, Data Mining & other Tools for Comprehensive Risk Management
Moderator	Mr. Satya Prasad Sahu Commissioner IT, Central Board of Excise & Customs, Department of Revenue, Ministry of Finance	Ms. Milena Budimirovic Technical Officer, Compliance & Facilitation Directorate, World Customs Organization	Ms. Subrenna Higgs Deputy Director IT, Customs and Excise Department, The Bahamas
14:30 - 15:30	Mr. Eamonn Sheehy Senior Advisor on IT, The Bahamas Ministry of Finance, Information to Knowledge Inc.,	Mr. Andreas Maurer Chief of International Trade Statistics Section, World Trade Organization (WTO)	Mr. Duncan Cleary Technical Assistance Advisor, International Monetary Fund (IMF)
	Mr. Alexander Goulandris Chief Executive Officer, essDOCS Mr. David Nowell Agricultural Officer, International Plant	Ms. Nor Haziah Abd Wahab Head of International Affairs Corporate Planning Division, Royal Malaysian Customs Department	Mr. Steve Schwab Senior Vice President, ATSolutions
	Protection Convention Secretariat FAO of the UN Mr. Christian Dellis,	Mr. Philippe Grosjean Chief Information Officer, International Road Transport Union (IRU)	"Trade Portal and Connectivity with the Customs system"
	Director, Export Services, United States Department of Agriculture's, Animal and Plant Health Inspection Service	Mr. Christophe Renard Marketing Services Director, SICPA	Mr. Samy Zayani Project Director, Webb Fontaine
15:30 - 16:30	Mr. Ian Hogg Manager, Trade Facilitation Centre of Excellence, CrimsonLogic Pte Ltd, Singapore CrimsonLogic	Mr. Nicolas Pulgar IT Director, Servicio Nacional de Aduana, Ecuador "Customs 2 Customs Connectivity : an African	Mr. Jaime González Pradenas Deputy Director IT, Dirección Nacional de Aduanas, Chile
	Ms. Valentina Mintah Chief Executive Officer, West Blue	Success Story" Mr. Anton Eccles Head of Solution Architecture, eTradex, South Africa	Mr. Ronald Jansen
	Mr. Randy Rotchin President and Chief Executive Officer, 3CE Mr. Pulak Chakrabarti	"Solving Customs Business Process Problems with a Single Source of Data" Mr. Ryan Eickmeier, Senior Director, Public	Chief Trade Statistics Branch, UNSD
	President & Chief Executive Officer, Chakrabarti Management Consultancy, Inc. (CMCI)	Affairs, GS1 Canada	
Moderator	Mr. Satya Prasad Sahu Commissioner IT, Central Board of Excise & Customs, Department of Revenue, Ministry of Finance Electronic Single Window Implementation & the WCO Data Model (Contd.)	Mr. Bryce Blegan Chief Executive Officer, Trusted Trade Alliance IT Support for TFA implementation (Contd.)	Ms. Louise Wiggett Chief Executive Officer, eTradex Pty Ltd Analytics, Data Mining & other Tools for Comprehensive Risk Management (Contd.)
16:30 - 17:00	Announcement 0 - 17:00 Ms. Sue Probert Director, SEPIAeb Ltd.	"Tech and TFA: innovative strategies for implementing" Ms. Andrea Hampton, Senior Project Manager, Growth & Trade, Crown Agents	Mr. David Avsec Deputy Director, PTC Account Relationships
		Mr. Toshihiko Miyasaka, President & Chief Executive Officer, Nippon Automated Cargo & Port Consolidated Systems, Inc., (NACCS), AND Mr. Kenji Nagai, Executive Manager Public	Coordinator, UPU Mr. Colin Gabay TRIPS Product Manager, Technobrain
		Sector, NTT DATA Corporation	
17:00 - 17:30	Ms. Brenda Smith Assistant Commissioner for the Office of International Trade (OT),, U.S. Customs and Border Protection	"WCO IT Guide for Executives" Mr. Donald Tan, Technical Attaché, Compliance & Facilitation Directorate, World Customs Organization	
17:30 - 18:00	Mr. Markie Muryawan, Chief of International Merchandise Trade Statistics Section, United Nations		
19:30 - 22:00	Conference Dinner Sponsored by: A-T Solutions		> >



Agenda

Friday, 8 May 2015

09:00 - 09:30 Registration

Location: Grand Ball Room Foyer

09:30 - 09:45 **Opening Address**

The Hon. Michael Halkitis, Minister of State for Finance, Commonwealth of the Bahamas

Keynote Speeches:

09.45 - 10.00 Dato' Sri Khazali Ahmad, Director General, Royal Malaysian Customs Department / WCO Regional Vice Chair

10.00 - 10.15 Mr. Umberto de Pretto, Secretary General, International Road Transport Union (IRU)

10.15 - 11.15 Panel 3: Efficient Transit Solutions for Reduced Costs of Trading

Moderator: Mr. Pascal Minvielle, Business Development Director, Webb Fontaine

- Mr. Andre van der Post, Senior Director Public Sector Industry Solutions Group, Oracle.
- Mr. Kateshumbwa C. Dicksons, Assistant Commissioner, Customs Audit Division, Uganda Revenue Authority
- Mr. Xavier Cardenas Moncayo, Director General, Ecuador National Customs Service
- Mr. Brian Glancy, Director/Team Leader, Trade Facilitation Team, USAID Southern Africa Trade Hub (SATH)

11:15 - 11:45 Refreshment and contact break Sponsored by: Webb Fontaine



11:45 - 13:15 Round Table 3: Ultimate benefits for trade in cross-border AEO programmes

Facilitator: Mr. Daniel Dreyfus, Director, Accenture

- Mr. Kester Mejier, Director Operations Integrity, KLM
- Mr. Charles Armstrong, Assistant Commissioner for the Office of Information and Technology (OIT), U.S. Customs and Border Protection
- Mr. Diego Daniel Diaz, Executive Director, Argentinean Chamber of Customs E-Seals (CaPeMa)
- Mr. Hideharu Tanaka, Counselor for International Cooperation, Customs and Tariff Bureau, Ministry of Finance, Japan

13:15 - 14:00 Conclusions by Conference Chair:

Mr. Tyrone Sands, Superintendent, The Bahamas Customs and Excise Department

Closing Speeches

Mr. Charles Turner, Comptroller, The Bahamas Customs and Excise Department

Mr. Ray McDonagh, Head of Administration and Personnel, WCO

ORACLE'

14:00 - 18:00 Lunch and excursion Sponsored by: Oracle





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At Microsoft, our mission is to enable people and businesses throughout the world to realize their full potential by creating technology that transforms the way people work, play, and communicate.

We are motivated and inspired every day by how our customers and partners use our software to find creative solutions to business and societal problems. We work hand-in-hand with the public and private sectors, including international organizations and government agencies, to help them innovate new solutions empowered by cloud computing, that align to the public and private sector needs of a much changed global environment.

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SOGET provides fluidity to port operations, by coordinating intelligent, instant and shared management of logistics information between public and private stakeholders.

As partner and facilitator of Port Communities, SOGET offers innovative turnkey solutions, by combining expertise in business processes, technological excellence and proximity with its clients and partners.

Headquartered in Le Havre since 1983, SOGET is the global leader and reference for Port Single Window.

A founding member of the European Port Community System Association (EPCSA) and of the SEFACIL Foundation, SOGET acts as an expert to many international organizations.

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A-T Solutions provides customs and border security organizations products and services to build capacity and reduce risk. With our acquisition of GreenLine Systems, A-T Solutions supports international transportation domain security and border modernization. Our technology solutions support enforcement and facilitation mandates.

A-TS experts in border control, risk management, supply chain operation, and trade logistics work with programmers to build applications that assess risks posed by people, cargo, and conveyances. Our customers include U.S. Customs and Border Protection, the Canada Border Services Agency, the Netherlands Ministry of Defense, Barbados Customs and Excise Department, the Nigerian Customs Service, and the Royal Malaysian Customs Department.

We deliver risk-based solutions to defense, intelligence, law, and regulatory enforcement agencies. Our solutions help customs analysts and decision makers address risks to safety, security, health, and revenue. Currently, our products support defense, antismuggling, and regulatory enforcement missions in the United States, Canada, Europe, Central America, South America, Africa, and the Caribbean.

Our projects include commercial reengineering, trade filing, electronic single window, postal modernization, e-manifest, advance commercial information, export control, passenger profiling, targeting and selectivity systems, automated targeting systems, inspection systems, case management, decision support, business intelligence, profiling, commodity and entity resolution, client index, trusted trader programs, investigations and audit, post-clearance analysis, and customs account revenue management.

Visit: www.a-tsolutions.com



CMCI specializes in information technology solutions that facilitate global trade, secure borders, and counter threats posed by terrorism and other illicit activities. CMCI is a recognized leader in trade automation, information sharing, and risk-based targeting. Within U.S. Customs and Border Protection, CMCI is leading the development and implementation of Single Window, Trusted Trader, Cargo and Passenger Screening, and Risk & Threat Management programs.

CMCI's trade facilitation solutions are modern, extensible, and automated to maximize efficiencies in import/export processes and share information seamlessly between Customs and Trade. CMCI has collaborated extensively with governments and Trade to exchange security and compliance requirements aimed at improving global supply chain security. CMCI's decision support systems, deployed worldwide, utilize advanced analytics to uncover actionable intelligence based on data collected in real-time. CMCI's delivery approach is focused on emerging technologies and innovative methods, including Mobile and Cloud Computing, to increase and extend capabilities, reliability, security, and overall quality while reducing cost and time to delivery. CMCI's solutions are repeatable and designed to be readily adaptable to rapidly evolving threats and continually changing requirements.

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CrimsonLogic is a pioneer as well as a well-regarded leader in trade facilitation solutions. We developed the Singapore's TradeNet in 1989, and has been operating it continually for the past 24 years. We have successfully implemented National Single Window, Customs Management, Port Community and Free Trade Zone Systems as well as Consultancies to over 25 countries across five continents for more than 20 years.

We are a trusted advisor to governments to help them to design, build and operate state-of-the-art and innovative solutions and services that enables them to simplify trade processes, remove bottlenecks and extend greater control over cross-border trade with enhanced efficiency and cost savings. Our wealth of experience and deep domain expertise has enabled our customers to have seamless information connectivity with their trade communities and the logistics ecosystem.

Back by our long years of international experience and strong track record, we are fully committed to quality, providing customers with the assurance of successful project delivery and achievement of their trade facilitation goals.

Visit www.crimsonlogic.com



Every item on every store shelf, in every office and home, has been on a truck at one point. Trucks are the lifeblood of all economies efficiently interconnecting all businesses, markets and transport modes. However, non-harmonised procedures change from one country to the next creating long border waiting times - an economic and social nightmare for Customs and businesses alike. Fortunately, there is a global, multimodal, secure and affordable solution called TIR, which cuts overall transport times by 40% and costs by up to 30%, and is fully compliant with the WCO Safe Framework.

Ratified by 68 countries, the United Nations TIR Convention has proven most effective for 60 years in 58 countries worldwide. Under TIR, any containerised shipments are sealed and unsealed by Customs at departure and final destination, eliminating redundant checks at borders in between. The IRU, as the global voice of the road transport industry with over 65 years experience in facilitating and securing trade, has been mandated by the United Nations to manage TIR.

Thanks to state-of-the-art risk management apps developed by the IRU, TIR is now highly computerised and is the only truly global Customs transit system in the world guaranteeing the full security and traceability of goods transported.

Visit www.iru.org/en iru about tir



For more than three and a half decades, Oracle has been the leader in database software. And as it has further developed technologies and acquired best-in-class companies over the years, that leadership has expanded to the entire technology stack, from servers and storage, to database and middleware, through applications and into the cloud.

It all began when Larry Ellison saw an opportunity other companies missed: a description of a working prototype for a relational database. No company had committed to commercializing the technology, but Ellison and co-founders Bob Miner and Ed Oates realized the tremendous business potential of the relational database model. None of them realized at the time that the company they formed would change the face of business computing.

Throughout its history Oracle has proved it can build for the future on the foundation of its innovations and its knowledge of customer challenges and successes analyzed by the best technical and business minds in the world.

What does Oracle have in store for tomorrow? We will continue to provide our customers with hardware and software engineered to work together–integrated from disk to applications that meet their business needs and solve their business problems. And we will continue to innovate and to lead the industry, while always making sure that we focus on solving the problems of the customers who rely on our technology.

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Silver sponsors



Argentinean Chamber created by the group of private companies of approved satellite devices for control and monitoring of cargoes in customs transit. In Argentina the use of non-intrusive monitoring technologies cargoes has been in use for 10 years now. At present all the internal transits are monitored in real time by authorized companies and together with the National Customs.

The control is applied to trucks, vans, containers, semi-canvassed, Siders, and Pallets. It was the use of these technologies that contributed to a decrease in the accident rate lower than 0.5%. The use of devices is vital in the fight against smuggling and drug trafficking and instrumental for a clean and safe borders transit.

The companies that make up CAPEMA are all renowned technology companies that have developed their own soft and hardware, with solid know-how, and the perfect balance between experience and proven track record. We have a wide range of tools and developments both for the public and the private sectors. We know about satellite devices, with pride and self-awareness of feeling pioneers and leaders in this field.

Visit www.capema.com.ar



Webb Fontaine Group is a company headquartered in Dubai, U.A.E. with worldwide presence through its subsidiaries and branch offices in Europe, Middle East, Asia and Africa. The company specializes in the development of Information Systems to support Trade Facilitation and Customs Modernization.

Webb Fontaine provides a comprehensive suite of e-Government software products, including a Trade Single Window platform and Customs Management System called TradeWorldManager®, which offers a complete and integrated solution for Customs administrations, regulatory government agencies and all economic operators.

Webb Fontaine also covers the domains of goods Classification and Valuation as well as the inspection of Oil & Gas; the company is also active in the domains of telecommunications, and government infrastructure refurbishment services via its global network of offices and subsidiaries.

Visit www.webbfontaine.com



West Blue Consulting is a world class business and IT-consulting and technology firm. We transform the performance of leading organizations in both the private and public sectors. From concept to strategy development and detailed implementation, we consistently deliver our clients with rapid, high-impact results.

West Blue Consulting has built a reputation for delivering award winning innovative solutions in the field of IT Services worldwide. West Blue Consulting is expanding on that reputation by adding other innovative IT projects to our resume in areas including power, renewable and sustainable energy and remediation and restoration solutions.

Based on our clients' needs, with the highest of ethical standards and pure dedication to excellence in all operational aspects, we aspire to exceed our customers' expectations. We embrace both Design-Build-Implement as well as alternative delivery methods to provide the most effective and efficient IT solutions to governments, NGOs and Private Organizations in Africa and across the globe. We recognize one of the most challenging issues to date is providing technology based cutting-edge solutions that meet business needs and requirements, and we are uncompromising in our dedication to this integral element in all our business activities. We pride ourselves in our commitment to our employees, and our longstanding client and partner relationships built through many years of outstanding quality and integrity.

Exhibitors



Since 1999, 3CE Technologies has been developing solutions that eliminate the complexity and reduce the onerous costs associated with Customs commodity classification.

The company's artificial intelligence based HS classification assistance tools are widely recognized as the standard for automation and accuracy. 3CE classification tools stand alone in their ability to understand everyday commercial goods descriptions and link them to a single, correct HS code.

3CE HS classification, HS monitoring and verification, and tariff management solutions are used in a variety of environments (e.g. Electronic Single Window, Trade Portal, Post-entry audit, etc.), and by both public and private sector organizations worldwide, including multinational corporations, pre-shipment inspection companies, international logistics services providers, Postal Agencies and Customs Authorities.

Visit www.3ce.com



Canadian Bank Note Company (CBN) delivers results while providing a superior customer experience. We assist Finance, Taxation, and Customs Agencies with the justification, definition, implementation, and performance management of excise control programs. We draw on our rich and distinguished heritage in security printing, sophisticated IT capabilities and broad subject-matter expertise to develop solutions tailored to the needs of each customer. As a trusted partner and adviser, CBN builds lasting relationships that focus on ensuring our customers meet their objectives. CBN: the right partner, the right solution, the right choice

Come visit us at the joint CBN & Bahamas Customs exhibition booth to learn how we have helped our clients recuperate millions in tax revenue each year.

Visit: www.cbnco.com



Cloud Carib is a privately-held offshore cloud solution provider based in Nassau, Bahamas, and servicing the Caribbean region. The company focuses on Cloud Solutions for companies in the financial and professional services markets, as well as government agencies. The breadth of our portfolio of cloud solutions positions us to provide powerful cloud solutions that accelerate our customer's journey to "IT as a service", and enable them to build, manage, and deliver any application, to any device, over any potential.

We believe that cloud services are more than just computing and network power; they are the foundation of any modern business. Our Bahamas-based offshore cloud solutions empower people to choose how and when their work will get done, ultimately increasing their motivation and productivity, while maintaining compliance.

Since the company's inception, Cloud Carib has established a strong partner network with the leading companies in the field of Cloud Computing, along with strategic datacenter alliances for customers with specific data jurisdiction needs.

Visit: www.cloudcarib.com



Crown Agents is an international company that partners with leaders across the world to make lasting changes to systems, organisations and society. We help countries to increase trade and stimulate business growth by reducing barriers, simplifying procedures and improving the services provided by tax and customs agencies. We achieve extraordinary results time and again delivering programmes that strengthen administrations and systems and increase revenues. Our outstanding track record in providing innovative solutions, proven capabilities and advanced approaches covers Europe, Africa, Asia, South America and the Caribbean.

Visit: www.crownagents.com/home



Decision Sciences International Corporation (DSIC) is a technology company that brings together cutting edge science, hardware and software development, systems integration and manufacturing to improve the safety and security of the global community. Based on revolutionary and disruptive technology originally invented by physicists at the Los Alamos National Laboratory, the commercially available Multi-Mode Passive Detection System (MMPDS) was then developed by DSIC with considerable private sector investment and expertise. The MMPDS is a totally passive, safe, effective and automated scanning system for quickly detecting, locating and identifying unshielded to heavily shielded radiological and nuclear threats as well as explosives and other contraband and anomalies without slowing down the flow of commerce. The core technology inherent in the MMPDS has wide ranging applications beyond the security arena, including in the medical, mining, energy and manufacturing industries.

isit www.decisionsciencescorp.com



eTradex has been providing leading edge and innovative technology solutions to the international trade and supply chain environment since incorporation in 1999. We deliver both bespoke and packaged solutions to a wide variety of clients including the retail, manufacturing, services and trading industries.

One of the main aims of our unique approach at eTradex is to create an integrated community that includes both the trade partners, logistical service providers and the various statutory bodies that are involved in the international supply chain.

One of the more important statutory partners in the international supply chain is the various Customs Authorities that are involved in the movement of the cargo. eTradex has recognized the important role that Customs plays as a major trade facilitator and has incorporated the WCO data module and several of the other WCO instruments and requirements into its business model. The enablement of B2C integration through the electronic integration of Trade with the Customs Authorities is one of the core processes that are enabled and managed by the eTradex Solutions. It is therefore with great delight that eTradex will be launching our new Global Trade Solution Software at the 2013 WCO IT Conference & Exhibition from the 14th to the 16th of May 2013.

Visit www.etradex.co.za



GEFEG in cooperation with the World Customs Organization supplies the WCO Data Model to Customs and National Partner Agencies as well as to service providers and any interested company involved in cross border trade. The GEFEG.FX with the WCO Data Model Customization Package software is provided for the conformant localization and customization of the WCO Data Model. This design-time package helps users to decrease project and maintenance costs of Customs and Single Window projects. Customs Agencies from several countries, such as Canada, Finland, Germany, Ghana, the Netherlands, New Zealand, Thailand, and WCO are using the GEFEG.FX software for specifying their Customs metadata.

GEFEG's overall objective is: To develop and deliver solutions for the easy customization and increased consistency,

GEFEG's overall objective is: To develop and deliver solutions for the easy customization and increased consistency, interoperability and quality of metadata for data exchange. The products and solutions that GEFEG offers include the desktop software GEFEG.FX, the community enablement and validation solution GEFEG.Portal, the collaboration framework GEFEG.DCF and a large range of metadata standards for electronic data interchange.

GEFEG is also an established consulting company offering professional services regarding metadata development for the implementation of and compliance to eStandards, to many sectors including the area of cross-border data exchange. GEFEG contributes to the development of international eStandards including the WCO Data Model, UN/CEFACT Core Component Library, UN/EDIFACT, etc. and has completed many successful projects for major companies and organizations world-wide, such as DHL, Schenker, Siemens, CITES, and for SMEs in such diverse industries as transport, automotive supply, consumer goods, finance, energy and tyre manufacturing.

Exhibitors



Pioneer in developing a Single Window, GAINDE 2000 provides smart solutions to governments and businesses. Its core business consists in designing and implementing innovative and tailored solutions to better foster trade and logistics. GAINDE 2000's world-class Single Window combined with a modern eCustoms system has led to outstanding changes in trade procedures stepping up performance in public and private sectors worldwide. The single window offers a range of services covering global trade while the integrated customs system provides full clearance of goods and revenue collection in cross-border trade. GAINDE 2000 has evolved towards an integrated single window platform comprising a web B2B and logistic portal. The web portal is a repository of resources and materials for trade information and logistic services.

Visit www.gainde2000.sn



Integration Point delivers global visibility and localized knowledge for 180+ countries on a single, web-based platform. Providing solutions for import/export management, product classification, free trade agreement qualification, denied party screening, drawback, foreign-trade zones, global duty deferral programs, supply chain security, entry validation, broker management, document management, and trade management, Integration Point offers a comprehensive suite of products encompassing all geographies, industries and trade programs. Integration Point assists companies with increasing supply chain visibility, performing internal and external audits, maintaining regulatory compliance and managing global trade.

Visit www.IntegrationPoint.com or phone: 704-576-3678.



Interfront is an international leading-edge technology company that provides smart customs solutions for customs authorities in the global village. Through our focus and our relentless quest for excellence, we help create modern seamless borders. Interfront specializes in the development and support of world-class software solutions and components for customs and excise authorities who are striving for compliance with World Customs Organization standards and compelled to facilitate trade. Interfront has a track record of successfully completing projects in the European Union and in Africa's largest economic powerhouse.

Visit www.interfront.co.za



INTRASOFT International is a leading European IT Solutions and Services Group with strong international presence, offering innovative and added-value solutions of the highest quality to a wide range of international and national public and private organizations. The company employs more than 1,600 highly-skilled professionals, representing over 20 different nationalities and mastering more than 18 languages. With headquarters in Luxembourg, INTRASOFT International operates through its operational branches, subsidiaries and offices in 18 countries and has implemented a total of approximately 45 contracts in Customs in more than 21 countries. The most important of these deployments took place in the following countries / agencies: European Commission, Association of Southeast Asian Nations (ASEAN), Belgium, Bulgaria, Croatia, Cyprus, Denmark, Greece, Hungary, Ireland, Latvia, Lithuania, Luxembourg, Malta, Moldova, Netherlands, Norway, Romania, Serbia, Slovenia, Sweden, Switzerland, Tajikistan, Turkey, United Kingdom.

Visit www.intrasoft-intl.com/e-customs/our-references



The World Customs Organization has a unique position in respect of national Customs authorities. The provision of high-quality, user-friendly tools to the 179 Members of the organization to facilitate them in the combat against counterfeiting and piracy is at the core of its mandate. Hence the creation of the IPM tool in 2010.

IPM is the only global anti-counterfeiting tool: it allows operational data concerning products to be communicated directly to Customs officers on the ground, facilitating the identification of counterfeit and pirated products. This information can be accessed anywhere in the world via a simple and secure interface available in a variety of languages. IPM can also be considered as a permanent training tool, Customs officers can log on to its e-learning facility at any time and learn about a variety of products, brands and the distinguishing features between counterfeit/pirated and genuine products.

Contact: ipm@wcoomdpublications.org



KURZ is a world-renowned supplier of comprehensive concepts for brand protection, brand decoration and brand communication. The TRUSTSEAL® range of difficult to copy holographic authenticity features visually enhance the brand, build consumer confidence, and provide a high level of counterfeit protection. These optical security elements can be combined with the webbased TRUSTCODE® identification system. The TRUSTCODE® system connects the real world to the virtual one: detailed product information can be accessed by consumers, retailers, customs officials and brand owners using different smartphone processes.

/isit www.kurz.de



Nathan Associates Inc. is an economic consulting firm that, since 1946, has been helping public and private sector clients respond to and lead change through our willingness to ask insightful questions; our ability to be innovative, focused, and thorough; and our insistence on providing useful, practical answers. We advise on, and help put into place, policies and practices governing trade facilitation, transport and logistics, regional economic integration, public finance and investment, private sector development, and other areas related to economic growth. We have implemented projects in more than 140 countries in Africa, Asia, Latin America and the Caribbean, the Middle East, and Europe. Our global perspective is supported by a full-time staff of 265 professionals in 14 offices around the world.

Nathan Associates' trade facilitation work encompasses trade portal and single window design and development, customs modernization, transport and logistics support, and legal framework modernization. Our clients include ministries of trade, customs administrations, trade associations, public and private sector service providers, financial institutions, and international donors. Working together with these stakeholders to facilitate trade, Nathan implements initiatives that promote transparency, streamline cargo clearance, simplify regulatory requirements, and smooth the exchange of information between parties involved in trade transactions.

Visit www.nathaninc.com



NTT DATA is a leading IT services provider and global innovation partner headquartered in Tokyo, with business operations in over 40 countries.

Our emphasis is on long-term commitment, combining global reach with local intimacy to provide premier professional services varying from consulting and systems development to outsourcing.

NTT DATA has experience in the trade and logistics domain in Japan for more than 35 years as customs procedures around NACCS & other governmental agencies, National Single Window, risk management and port community system. Through them, we have contributed to help Japan develop as a leader in global trade.

We have exported NACCS to Vietnam & Myanmar and our customs related experience expands to 15 countries (South East Asia, Latin America, North America and etc.) as of May 2015.

We provide a total solution which includes the features below.

- Broad range of capability which covers from consultation to maintenance
- Not only application layer but also infrastructure layer
- Creating new value by leading-edge technologies with NTT group's leading R&D

Exhibitors



OneSeal, a private Danish company, is the world leading manufacture of high security mechanical container / trailer seals. In 2015 we are celebrating our 40 years anniversary.

We are launching our latest invention DanEseal - a high security electronic cable seal based on UHF RFID passive technology. This inexpensive product combined with a well-known and tested passive RFID technology offer the ideal solution for 100% control and registration of containers / trucks making border crossing or arrival through port terminals by using hand held readers or fixed portal readers at gate in/out.

Visit: www.oneseal.com



SICPA is a leading global provider of secured authentication, identification and traceability solutions and services. Founded in 1927, headquartered in Switzerland and operating on five continents, SICPA is a long-trusted advisor to governments, central banks, high-security printers, and industry.

With high-technology security inks at the core of its expertise, the company protects the majority of the world's banknotes, security and value documents from the threats of counterfeiting and fraud.

SICPA integrates ink-based covert features and sophisticated traceability technologies to offer solutions and services to governments and industry, ensuring product authentication, traceability and protection as well as tax reconciliation. SICPA solutions are applicable at both national level and internationally across borders as a support for enabling trade.

Visit www.sicpa.com



The World Customs Organization (WCO) has served as an international customs community which is in charge of developing international conventions on customs and international trade facilitation. Its work is now expanding to the establishment of safety and security in the logistics supply chain and customs modernization.

S-WINNUS has developed a solution that can track and monitor container freight in every step of the logistics process including ports around the world. It provides a customized service to a wide range of logistics companies and government agencies. In particular, the Customs Service of Korea has already adopted this solution in order to check the location and seal of C/S (Customs Selectivity) freight in real-time.

Major features of the container tracking and monitoring services include:

- Provide real-time monitoring of container seal and location information
- Authorize removing seal on containers using NFC technologies
- Support GSM/WCDMA that can adapt to each country's communications environment
- Adopt large-scale batteries that require no recharging throughout the entire logistics process

Visit: www.swinnus.com



Techno Brain is an African IT company that provides innovative solutions to advance the way organizations do business. Assessed at CMMI Level 3 and with operations in 19 African countries and 25 countries worldwide, Techno Brain provides industry leading technology solutions to NGOs, Government and Private organizations globally.

With over a decade of experience in African Markets, Techno Brain has been delivering software solutions to clients by combining technology, strategy and creativity from a high-caliber team of professionals.

Focusing on Africa 1st, Techno Brain brings leading technology solutions to the market through internally developed products, strategic partnerships and acquisitions in order to facilitate access to the best of breed in Information Technology solutions. Techno Brain offers IT Solutions and Products in the areas of Enterprise Business, Identity Management, ICT Consulting & Business Automation, IT Infrastructure, Managed IT Services, RFID & GIS and BI / Data Warehousing.

Techno Brain's BPO / ITES Division offers Voice, Data, Knowledge Process Management and IT Enabled Services tailored to the global outsourcing industry. Techno Brain's Training Division has over a decade's experience in imparting quality IT Training in Africa on various Career Courses, Certification Programs, Corporate Training, University Programs, Testing Services and Content Management. Techno Brain is developing skilled IT manpower in Africa.

Our distinct value proposition and service culture, coupled with our track record of successful service delivery, have enabled us to build enduring relationships with our customers. These include dominant players across a broad spectrum of areas like Government and Law Enforcement, Hospitality, Financial Services, Manufacturing, Education, NGOs, Retail and Telecom.





The term "international merchandise trade statistics" (IMTS) refers to a specialized multipurpose domain of official statistics concerned with the provision of data on the movements of goods between countries and areas. The continued interest in international merchandise trade is due to its crucial role in economic development because such trade binds producers and consumers located in different countries into a global economic system. In this context, the availability of timely and high-quality trade statistics becomes a precondition for in-depth analysis of production, consumption, employment, income and overall welfare at both the country and global levels.

In many countries, the main source of data is customs declarations that are collected by customs departments as part of their day-to-day work. Therefore, quality of input data in the customs declarations has direct impact to the quality of IMTS. These statistics are compiled regularly by national agencies such as customs departments, national statistical offices, ministry of trade or central banks depending on how the institutional arrangement is set up in a country. Then they are are submitted, as an official trade statistics, to United Nations Statistics Division (UNSD) for harmonisation, verification, analysis and finally dissemination via UN Comtrade (http://comtrade.un.org) to users around the world. Today, UN Comtrade contains more than 50 years of detailed data on export and import for over 180 countries. Other international organisations such as World Trade Organization (WTO), International Trade Center (ITC) and the United Nations Conference on Trade and Development (UNCTAD) use the data for trade negotiations, analysis and research purposes.

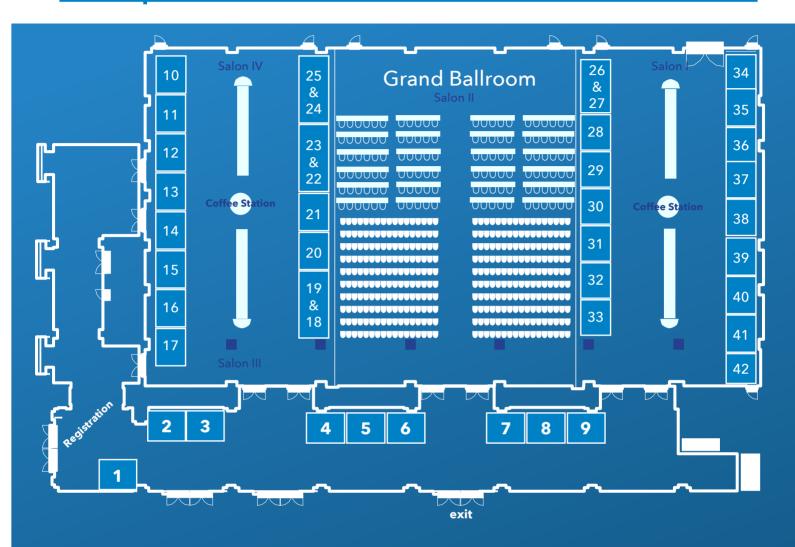
The exhibition is to show case the importance of customs data for trade statistics and to inform general audience about the use of trade statistics. It is supported by UNSD, WTO, UNCTAD and the Department of Statistics of the Bahamas.



UNI-PASS is a total customs administration solution developed and used by the Korea Customs Service. Since the development of its first generation system based on simple statistic system in the year 1974, UNI-PASS has evolved from an EDI based system to a Web based platform and currently on its fourth generation smart clearance system. UNI-PASS provides a full e-clearance system and electronic Single Window system that has already been adopted by 6 countries.

CUPIA, a non-profit organization established by the Korea Customs Service, currently operates the UNI-PASS system used by the Korea Customs Service. It is an expert organization that specializes in customs matter only. IT and customs experts provide a wide range of services regarding to customs modernization from feasibility study to system development. CUPIA has references in 19 countries with over 30 services delivered including 7 development projects of the e-clearance system and the Single Window system.

<u>Floorplan</u>



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"The formulation of the problem is often more essential than its solution..."

- Albert Einstein

EXPERIENCE MATTERS



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Mission Critical IT Solutions for Customs and Trade

CMCI is an IT Services & Solutions company focused on trade facilitation, border security, and countering threats posed by terrorism and other illicit activities. CMCI is a leader in the design, development, and implementation of Single Window, Risk & Threat Management, Device and Technology Integration, and the Extended Global Supply Chain.

CMCI utilizes emerging technologies and Agile, including Mobile and Cloud Computing, to increase and extend capabilities, reliability, security, and overall quality while reducing cost and time to delivery. CMCI's solutions are designed to be repeatable and adaptable to meet rapidly evolving threats and continually changing requirements.



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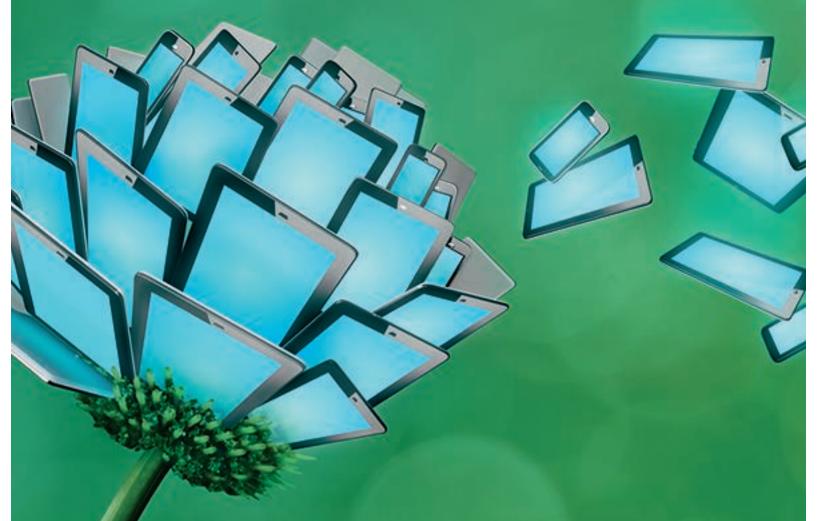
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S)ONE is a collaborative platform enabling supply chain operators to streamline all foreign trade-related exchanges on a national level.

S)ONE is the result of five years of consultation, research and development undertaken by the SOGET team with our clients, partners and the academic community. S)ONE is an innovative solution addressing the changes in regulation, technology and usage. The solution enables productivity gains for every client and enhances fluidity throughout the supply chain.





Today, technology can transform every aspect of your organisation and every organisation must be digitally agile. Our industry expertise – combined with our integrated digital capabilities – can help you innovate and deliver the right outcomes. We can manage your digital processes for you and we can also take them to the cloud. It's all about delivering tangible results from the virtual world. That's high performance, delivered.

High performance. Delivered.

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