# HIGHLIGHTS



30th WORLD CONGRESS 14-16 March 2006

**Road Transport is the Vital Link to Progress!** 

In Partnership with











### CONCLUSION OF THE 30TH IRU WORLD CONGRESS:

# ROAD TRANSPORT IS THE VITAL LINK TO PROGRESS!

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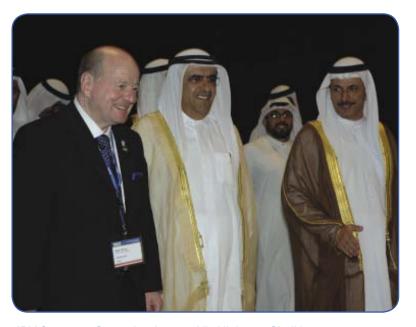
### PAUL LAEREMANS President, IRU



"Over and above its high quality door-to-door transport services, today, as a modern production tool and integral part of any logistics system, road transport is the only mode of transport that permits and ensures the high added value of person-to-person relations.

The development of such fruitful human relations merits our full attention, in particular in a globalised world, where economic actors are often blamed for "dehumanising" or alienating economic activities.

Let us strengthen the priceless direct personal contacts which our sector is able to establish, in order to reinforce not only the image of road transport but also its efficient contribution to the current complex production and distribution process."



IRU Secretary General welcomes His Highness Sheikh Hamdan bin Rashid Al Maktoum and His Excellency Eng. Sultan bin Saeed Al Mansoori.

### MORE THAN 1200 PARTICIPANTS FROM 70 COUNTRIES



# HIS HIGHNESS SHEIKH MOHAMMED BIN RASHID AL MAKTOUM

Vice-President & Prime Minister of the UAE, Ruler of Dubai



"The key to future prosperity, not only in the United Arab Emirates but in all economies, will be to develop public-private partnerships to remove barriers to road transport, hence trade and tourism."



### HIS EXCELLENCY ENG. SULTAN BIN SAEED AL MANSOORI Minister, Development of the Government Sector, UAE



"This event has a vital significance to the region. The Gulf Cooperation countries engaged in a huge effort to upgrade their infrastructures and in particular road transport. We know that the IRU has been playing a major role in ensuring efficiency, safety and standardisation in road transport operations globally through various national associations. We feel that the IRU's Dubai Congress is a wonderful opportunity to increase the interaction between the IRU and Gulf Cooperation Countries, so that the IRU's global expertise and guidelines could assist the region."

### MATTAR MOHAMMED AL TAYER

Chairman of the Board &
Executive Director, Road &
Transport Authority, Government of Dubai, UAE



"The Dubai Road Transport Authority's strategic goals include effective transportation policies and regulations that ensure the efficiency of the Dubai transport system, that meets the needs of all social sectors through integrating the land use and transportation plans; developing world class transportation services and safety levels and high transportation awareness and education.

Given Dubai's set up, roads will stay as a main transportation infrastructural pillar for several years to come."

PAVOL PROKOPOVIC
Minister of Transport,
Post & Telecommunications,
Slovakia



"The Slovak Republic and the Association of Slovak Road Hauliers, CESMAD Slovakia, monitor the development of road transport in the world with great interest since this transport mode will play an increasingly important role in the growth of global trade exchange. Slovak carriers steadily look for possibilities of increasing their share in the carriage of goods and passengers on the international road transport market."

BINALI YILDIRIM
Minister of Transport
& Communications, Turkey



"The share of Asian economies in world trade has increased in recent years, bringing forth the revitalisation of the historic Silk Road, which serves as a bridge between east and west.

Within this context, Turkey has been deploying massive efforts."

ANTONIN TESARIK

State Secretary, Ministry of Transport, Czech Republic



"We need to find viable complementarity to the private car. The integrated, multimodal public transport network ensuring door-to-door services should be further developed."



#### MOHAMMED BOKHARAEI

Deputy Minister & Head of Road Maintenance & Transportation Organization, Iran



"The Islamic Republic of Iran expresses its readiness to extend further transport cooperation along the north-south and east-west corridors and it strongly believes that through overall cooperation among countries and international organisations, the realisation of sustainable growth and world peace will be accelerated."

### VALENTIN DRAGAN

Deputy Minister of Transport, Moldova



"International road transport is a key element of the socioeconomic progress and cooperation between Moldova and its neighbouring states. The Ministry's activity is aimed at preserving the dynamics and consistency of contacts with our foreign partners, the protection and strengthening of the position of Moldova in international road transport organisations as well as in the European transport market.

Close cooperation with the IRU is of vital importance for the international image of our country as a reliable partner."

#### YAARUB AL-RUDANI

Advisor to the Minister, Ministry of Transportation, Iraq



"More cooperation is needed between countries and transport associations to reduce the existing discrepancies in transport-related policies and regulations in different countries across the world. An active part is needed of the IRU and its Members to provide consultation and advice to bring important change in the field of transport in Iraq."

Namsrai NAYAMDAVAA
Director General,
Dept. of Transport Policy and
Coordination, Mongolia



CSABA ZSOLT HORVATH Under Secretary, Ministry of Transport, Hungary



"We are convinced that we will continue to get assistance and support from the IRU in the future."



"The geographic location and the relief of our country determine the important role of road transport in the economic development of Bulgaria. As a result of the conditions of growing globalisation and future membership in the EU, the requirements for the profession become higher, especially as to quality, rapidity and competitiveness of transport services."



"Road transport is a key engine to economic development and growth."





## Dr DIETER - LEBRECHT KOCH Member of the European Parliament, Germany



"In the EU member States. with the White Paper of September 2001 and the third action programme for road safety, we took steps to achieve the target of halving the number of road fatalities by 2010. In 2005, only 8,000 more lives were saved than in 2001, which fell far short of what we had hoped to achieve. It is all the more important to push for developments within the e-safety programme which should make our cars and vehicles safer for ourselves and for others."

### **Boguslaw LIBERADZKI**

Member of the European Parliament, Poland



"Road Transport has again proven its dynamics and vitality and responds to modern industry's requirements and customers' demands."



### AHMED BUTTI AHMED

Director General, Dubai Customs, UAE



"There is a vision of the country's leaders towards future needs and challenges. This includes diversifying the economies; advanced infrastructure; the further development of manpower; partnership with the business community, foreign investments and the implementation of simplified customs procedures and efficient risk management.

In order to facilitate the movement of goods and secure, safe and legitimate trade, we have reformed our regulatory framework, policies and procedures in accordance with the world's best practices."



### MARYVONNE PLESSIS-**FRAISSARD Director. The World Bank**



"There is a cost pressure on the transport industry since unlike payment for other infrastructure - such as ports, telephone, water - payment for road usage is indirect and mixed with other financing which results in no transparency and lack of fairness. The World Bank has sought to promote dedicated, reliable, participatory transparent, road network management financing through Road Fund Schemes "

### MARIOS MELETIOU **Transport Specialist** (Ports and Transport), ILO



"The ILO, founded in 1919, has a unique tripartite structure within the UN system, with employers and workers participating as equal partners with governments.

The IRU is an important partner of the ILO as the representative employer organisation in road transport, which the ILO consults with on all pertinent matters."

### PIERRE LATRILLE Counsellor.

**World Trade Organisation** (WTO)



"Growth of trade in goods generates a more than proportional growth of transport services. For structural reasons, an increasingly large part of trade in goods will be carried by trucks due to continued erosion of rail intermodal share, investment in road infrastructure in countries such as India, translating into a higher demand for trucking... Demand for urban transport by buses and for coach tourism services is also growing especially in developing countries."

DR. NABIL SAFWAT
Team Leader, Transport Globalisation & Regional Integration Division, UNESCWA,



"The Economic and Social Commission for Western Asia (ESCWA) promotes economic and social development through regional and sub-regional cooperation and integration in Western Asia. The facilitation of transport and trade has recently acquired additional significance in the light of such contemporary developments as globalisation."

MOHAMMED BARKINDO OPEC Acting Secretary General, Austria



"Taxation of energy products is often seen as a means of raising revenue and generally demonstrates a significant discrimination against oil. For example, in the four major European Union economies of France, Germany, Italy and the United Kingdom, around two-thirds of the price of a litre of diesel goes to the governments in taxes. It should be noted that the substantial sums generated by such taxes are not spent on improving the transportation infrastructure, despite the pressing need to ease traffic bottlenecks."



BIRGER BACKMANN
Senior Advisor, UFTAA, Finland

"Coach travel is so much more than a transfer from the airport to the hotel and sightseeing – it is a way to experience destinations which cannot be reached by air and at a low cost. Low cost airlines have given a generation of travellers the opportunity to explore new destinations – we need to hook on. There is a window of opportunity for coach tourism."



RUDI COLLE Director General, UIRR Belgium

"It is likely to be true that road transport will continue to play a key role in global economic, social and environmental goals. But experience in Europe shows that in continental traffic, alternatives or complements to road transport become a necessity sooner or later, essentially for capacity reasons."

THOMAS J. DONOHUE
President & CEO,
Chamber of Commerce of
America, USA



"It's essential that we reinforce to policy makers and to the public the importance of trucking to the economy and our way of life. In the United States, trucking is the most used mode of freight transportation. In fact, 70% of the value of all freight in the U.S. is hauled by truck. In 2002, the trucking industry transported more than \$9 trillion worth of shipments, weighing over 11 billion tons. However, globally, infrastructure investment is not keeping pace with the explosion in the movement of people and goods."









# C. MICHAEL WALTON Professor, University of Texas, USA



"The ultimate vision for the future is the transformation of surface transportation into an effectively managed, well-integrated, universally available and affordable system which:

- provides for the safe, secure, efficient, and economical movement of people and goods;
- enhances customer satisfaction, and
- is compatible with environmental concerns."



JANUSZ LACNY
IRU Vice-President, Poland



GEORGE HILAL
TIR Treasurer, SNC ICC, Syria

"We welcome the relative progress that has been obtained on the Doha Development Agenda during the WTO Hong Kong Conference but more needs to be done to ensure the free transit of vehicles and their drivers."

"The TIR Convention is a vital tool to facilitate trade in the Middle Eastern Region and the Arabian Peninsula. Therefore, all countries in this region should join and benefit from the TIR Convention."



Luc GLORIEUX
General Director, Busworld
Belgium



"When coach operators serve the same destinations as low cost airlines, the coach services will always be under pressure because the coach is not as fast and not as cheap as the low cost air carriers and does not enjoy the same tax incentives. It is a struggle of life. The touring coach has to rely on flexibility and on door-to-door service wherever the customer needs to go, in order to make a difference.

The new EU driving and rest time rules are not adapted to passenger transport by bus and coach."



FRANCESCO PACIFICO IRU Vice-President, Italy

"Whereas the IRU Star Classification System for touring coaches has already been established in Europe for many years, the further potential still needs to be developed both in Europe and in other parts of the world."

Ron ANDRUFF
President & CEO,
Tralliance Corporation, USA



"What is ".travel"? It is a new Internet domain, which is industry-sponsored, industry-exclusive, it is composed of authenticated names, it enhances the trust factor, it is to prevent cyber-squatting and it is an e-commerce facilitator.

Why is it necessary? Much of the abuse the Internet suffers from today is due in part to lack of security, identity, and control – all challenges that didn't exist when academics were seeking to devise a textmessaging system more than two decades ago."

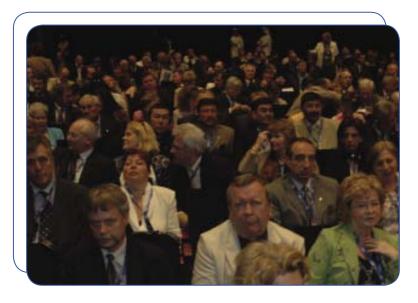




JEAN-PAUL GALLÉ
President IRU Group "Taxis
and Hire Cars with Driver",
Luxemburg

"IT applications are increasingly finding their way into the taxi and hire car with driver businesses because they provide many benefits for operators, drivers, dispatch centres and customers alike. The ".travel" domain could provide more opportunities for the sector."









ROAD TRANSPORT IS THE LINK TO EFFECTIVE LOGISTICS

### Road Transport is the Link to Effective Logistics

FAN DUANWEI Vice-President, Sinotrans, China



"The Chinese logistics market shows much promise but is still at the very early stage of development. Currently the cost of logistic services is relatively high; the quality of service is low; the development is uneven between different regions; the fundamental infrastructure does not meet the needs of Chinese logistics development and the compatibility and systematic functioning of the logistic infrastructure is not yet assured."



THEODOR L. KAPLAN
Secretary General,
KAZATO, Kazakhstan

"Today, almost all freight flows from China to and from the European Union are by sea. At the same time, the first truck caravan which started in Beijing on 27<sup>th</sup> September 2005 and successfully finished in Brussels on 16<sup>th</sup> October 2005, proved the possibility of switching parts of Chinese foreign freight trade to road transport."



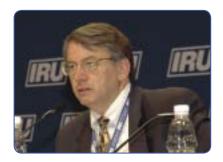


ALEXEI VASILKOV First Vice-President, ASMAP, Russia

"There is still enormous potential for cooperation between China and Russia which needs to be developed in road freight transport."



CRAIG LENTZSCH
President, Coach USA, Former
President of Greyhound, USA



"Transportation systems in the United States and Europe have always seemed to be vastly different. Today, market forces are moving the two models toward each other. Each is adapting the best of the other and allowing the different modes of transportation to contribute more effectively to the transportation system. The result will be a more integrated, intermodal system in each region, with more consumer choices. This development should provide a blueprint for developing countries."



Yves MANNAERTS
Director FBAA, Belgium

"The issue of fair competition between bus and coach transport on the one hand and airlines and rail on the other, is certainly not limited to the European continent. It is a global issue."



VAIRA GROMULE Secretary General, Association of Pan-European Coach Terminals, Latvia

"Coach terminals facilitate the welcoming of passengers, contribute to higher quality of service, comfort and safety of passengers. There is definitively a need to establish more coach terminals."



### Road Transport is the Link to Effective Logistics

RALF JAHNCKE President and CEO, TransCare, Germany



"State Railways claim that increasing road user charges by Euro 0.70 per km would induce a considerable modal shift between the rail and road modes. A TransCare study has proved that an increase of road user charges, even in the order of Euro 1 per km, would have only a marginal effect to shift goods from road to rail. Real competition and an improvement of quality in the rail sector would lead to a modal shift three times higher than would a rise in road use charges and in addition a negative effect of a road user charge increase for national economies could be avoided."



BERTIL DAHLIN **Director International Affairs**, SA, Sweden



deserve, given their poor service quality, diminishing share in total transport output and negative financial results."



WILLEM N.C. HEEREN President, KNV Truck, the Netherlands

"I really ask myself whether there is an ideal solution for rail-road intermodal cooperation."





ROAD TRANSPORT IS THE LINK TO SUSTAINABLE PROGRESS

### Road Transport is the Link to Sustainable Progress







TOFIK M. NURULLAYEV
President ABADA, Azerbaijan

K.M. SYDIKNAZAROV President AIRCUZ, Uzbekistan

THIERS FATTORI COSTA
President of Honour, CNT,
Brazil

"Vehicle renewal requires a considerable investment effort for operators from countries, like my own, with an emerging economy. The World Bank should consider incentives to encourage this."

"There is a role for the World Bank to encourage the building of service stations along main road axes in developing countries." "The production of raw material to produce bio-diesel for widespread substitution of petroleum-based diesel would be difficult to achieve. But to produce bio-diesel as an additive to create sulphur-free fuel would have many advantages. Bio-diesel is a good lubricant which would reduce engine wear."



KEN RUFFING
Former Chief Economist, OECD
Environment Programme



"Sustainable development requires integrating environmental, social, and economic considerations by economic decision-makers. Private companies engaged in road transport cannot do this all by themselves without damaging profitability but they can promote efficient use of fuels, vehicles, and infrastructure up to certain limits where they will simultaneously reduce costs and improve environmental outcomes (eco-efficiency)."







### IRU PARTNERS' MESSAGES

### Road Transport is the Link to Sustainable Progress

### SÉBASTIEN SCHMITT General Director, Vialtis, France



"The values of Vialtis are: quality, transparency, efficiency, initiative and availability. We aim at helping road hauliers to optimise their management and control their costs; managing a set of quality services to help companies save time and money and allowing hauliers to benefit from the best conditions and discounts."

#### JOHN DEFTERIOS

IRU World Congress Master of Cermonies, Vice President Content, Fact Based Communications, United Kingdom



Thanks to the IRU it is possible to better benefit from the link between policy makers and transport practitioners, from the major links the port hub of Jebel Ali has with all road arteries of the region and from the rapidly changing links being built in developing giants like China and India as well as all along the historic Silk Route, which has just been reopened."

#### **Bruno DINGEMANS**

Head - IRU Academy



"The IRU Academy ensures excellence in road transport professional training, provides exclusive international recognition of professional excellence to graduates holding IRU Academy Certificates and Diplomas delivered through the international network of IRU Academy Accredited Training Institutes (ATIs). For more information, visit: www.iru.org/academy."



#### **ROAD TRANSPORT IS THE VITAL LINK TO PROGRESS!**

Every modern economy or society needs transport in order to function.

Road transport is the principal means of achieving this.

Road transport has become an essential production tool in all economies, providing high quality services to its clients and ultimately to consumers and is thus a vital link to progress.

Without efficient road transport there cannot be sustainable development as defined in the United Nations Millennium Goals. Governments must therefore put in place policies that facilitate rather than hinder road transport operations if they are to meet their agreed upon economic, social and environmental goals.

Economic and trade development all over the world would be greatly enhanced by a strengthened mutual cooperation in road infrastructure and road transport development and the establishment of a sound legal framework governing the facilitation of cross-border and transit transport by road. This should be accompanied by the removal of non-physical barriers in road transport caused by artificial and bureaucratic formalities blocking road transport in and between countries.

The IRU, its Member Associations and road transport operators – recognising the role that road transport plays in economic, social and environmental progress and in accordance with the IRU's 3 "i" strategy for achieving sustainable development calling for innovation, incentives and infrastructure – have taken their responsibilities to meet the mobility needs of progress.

The full potential of road transport's contribution to modern society can, however, only be realised if all stakeholders, including policy makers and the road transport industry, work closely together to



The conclusion of the 30th IRU World Congress confirmed that Road Transport is the Vital Link to Progress. This was highlighted in the IRU Dubai Declaration which was signed by all participants and will be promoted and made known by the IRU and all of its 180 Members in 70 countries to their governments, media and public and private partners.

### **Achieve Sustainable Development by:**

- Recognising that a modern society requires
   efficient logistics and that road transport
   plays a fundamental role in efficient supply
   chains, passenger transport and intermodal
   transport systems.
- Acknowledging and complementing the road transport sector's own initiatives. Real business incentives should be provided to accelerate road transport operators' contribution to environmental protection through innovative, at source measures. But innovations can bring full benefits only if Governments ensure best use of existing infrastructure and invest adequately in new infrastructure to eliminate missing links and bottlenecks.
- Accepting that growing demand for road transport services is a consequence of economic growth and cannot be decoupled from it. At the same time, growth in road transport can be decoupled from its environmental impact. Hence Governments should renounce policies that aim to shift modal split by hindering road transport, which has an even greater negative impact on the economy as a whole.

- Establishing a sustainable energy policy that duly takes into account that transport is totally dependent on oil and currently has no economically viable alternative source of energy. Massive investments in cleaner new road vehicles can bring environmental benefits only if the required fuel quality and additives are made available everywhere.
- Enhancing road safety by targeting the main causes of accidents involving commercial vehicles based on scientific fact.
- Applying solutions of a sustainable and integrated transport system paving the way for the further development of road transport thus providing a sound foundation for economic prosperity and social progress.



### IRU DUBAI DECLARATION

### **Achieve Facilitation by:**

- Developing further open trading, personal mobility and transport systems that are predictable and non-discriminatory either nationally or internationally by minimising bureaucratic barriers to the movement and transit of people, goods, road vehicles and their drivers.
- Encouraging the adherence to and application of United Nations Conventions pertaining to the facilitation of international road transport and creating favourable cross-border and transit transport conditions since non-physical barriers still remain major obstacles to the further development of road transport.
- Introducing and implementing efficient fiscal, social and technical regulations. Governments must fully respect the principle of non-discrimination between transport modes.
- Making road transport operators fit to compete in the modern market place. Ensure fair competition within the road transport sector and between different transport modes as a precondition for improving efficiency and competitiveness. Proper financial standing and professional excellence of transport man-

agers as well as top-level training for drivers are essential to offer quality service to society and the economy. Utilise, amongst other things, the international recognition provided by the IRU Academy and its wide network of accredited training institutes.

- Taking measures to effectively reduce the potential risks and dangers to international road transport by preventing attacks on drivers and the theft of vehicles and cargo, namely by creating a network of secure parking areas.
- Providing landlocked countries, many of which are emerging nations, with an access to road transport amenities thus fostering the economic and social development of these countries. Silk-Road-type projects can be extremely useful in this respect.

In calling on road transport's government partners to play their part via this Declaration, the IRU and its Member Associations also renew their pledge to work for the betterment of society as a whole, by providing ever more efficient and more environmentally friendly road transport services.

Dubai, 16 March 2006









### IRU HEROES

# Grand Prix d'honneur 2006 Stefan Porath & "Unknown Heroes"

# STEFAN PORATH Bus Driver & IRU Hero, BDO, Germany



"For me, it was so obvious to help in the given emergency situation. I do not think I did something particular but I am glad to have prevented something worse from happening and to see that the young lady has recovered. A professional driver has special responsibilities towards other people. I would always act as I did in this case."

### HALIM METE

Vice President, Union of Chambers and Commodity Exchanges (TOBB), Turkey



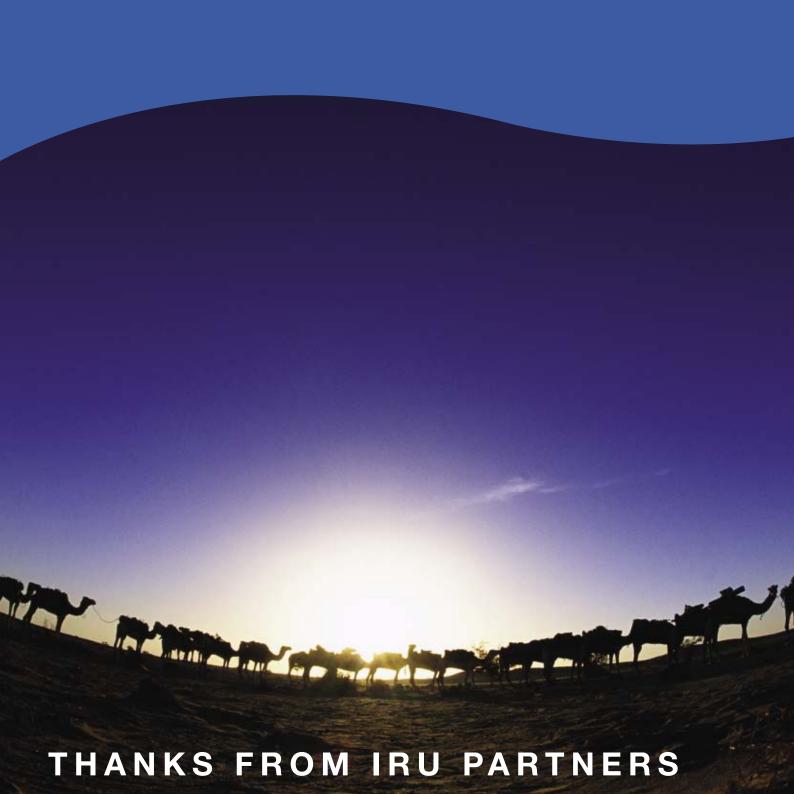
"I am most touched with the IRU Grand Prix d'Honneur, particularly knowing that nearly 100 drivers from Turkey were killed in Iraq in the last couple of years.

Trying to perform their profession, these unknown heroes have lost their lives. I believe that the IRU Grand Prix d'Honneur is an expression of our appreciation and respect for them. I hope that their loved families will feel a little relieved now.



The IRU Grand Prix d'Honneur will symbolise the motivation and our appreciation for all drivers, who continue doing their profession, bravely, in order to carry life to Iraq.

I hope that this award will be the first sign of the return of peace and prosperity to this region, which was the centre of world civilisation and world trade for centuries along the Silk Road that has now been re-opened."





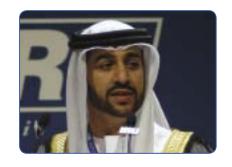
ABDULLA AHMED AL ZAABI
Assistant Undersecretary,
Land & Marine Affairs,
Ministry of Communications,
UAE



HAMAD ALI AL MAZROUI Managing Director, IATC, UAE



MARTIN VÖGELI Zurich Insurance Company



"Hosting the 30th IRU World Congress has been a great experience and achievement for us. To be chosen as the venue was an acknowledgement of our stature and position as a key region in the fast-changing world community. We have learnt a lot about the state of the road transport and logistics industry, in particular through the discussions among the delegates gathered here."



"May I convey my congratulations to all IRU delegates, for I am convinced that this event has been extremely successful and it has created new opportunities to facilitate international trade and road transport not only in the region but all over the globe."

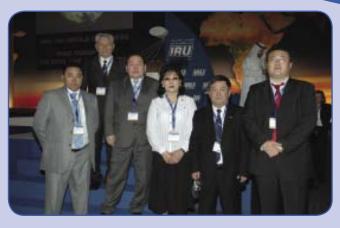


"Change happens! And in an increasingly globalised and ever more competitive world, change, even major change, happens daily in your business! Change happens! But partnership, true partnership with the IRU and its Members, is constant!

Change happens... and we look forward to being there with you, in partnership, when it does!"

### IRU World Congresses...the place to learn to learn and share memorable moments

































# IRU World Congresses...the place to meet and share memorable moments



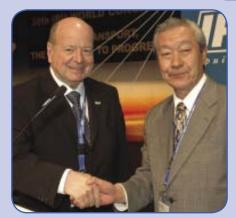
















THANKS TO PARTICIPANTS

















# IRU World Congresses...the place to enjoy friendship and share memorable moments



















THANKS TO PARTICIPANTS

















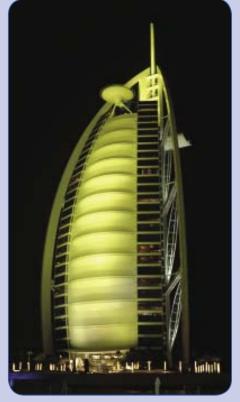


## IRU World Congresses...the place for new vision and memorable moments















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# IRU World Congresses...the place to foster enterpreneurial spirit and share memorable moments



















THANKS TO PARTICIPANTS

















## IRU World Congresses...the place to exchange experiences and share memorable moments





















THANKS TO PARTICIPANTS



















#### RIFAT HISARCIKLIOGLU

President, Union of Chambers and Commodity Exchanges (TOBB), Turkey



"In spite of efforts to rebalance the transport modes by decreasing the share of the road transport sector, I consider that its share will not decline since it is the only mode providing door-to-door transport. We have three targets to strive for: establishing an integrated transport network, eliminating all barriers for trade of goods and services and providing high-quality transport services.

It gives me pleasure in extending an invitation to the 31st IRU World Congress in Istanbul on 15-17 May 2008.



The Union of Chambers and Commodity Exchanges (TOBB), the International Haulage Association (UND) and the All Bus Companies and Operators Federation (TOFED) of Turkey, which are all members of the IRU, will host this event. We look forward to welcoming you to Turkey!"









His Excellency Abdulla Ahmed al Zaabi, Assistant Undersecretary, UAE, hands over the IRU World Congress host country trophy to Binali Yildirim, Minister of Transport and Communications, Turkey.

The trophy will be kept by the host country until the next IRU World Congress.



# Working together for a better future



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